## Slip Op. 24-93

#### UNITED STATES COURT OF INTERNATIONAL TRADE

AD HOC SHRIMP TRADE ACTION COMMITTEE,

:

Plaintiff,

:

-and-

AMERICAN SHRIMP PROCESSORS ASSOCIATION,

Intervenor-Plaintiff,

: Consol. Court

v.

No. 23-00202

UNITED STATES,

PUBLIC VERSION

Defendant,

:

-and-

:

MEGAA MODA PRIVATE LIMITED,

Intervenor-Defendant.

# Opinion & Order

[Granting motion of plaintiff and intervenorplaintiff for judgment on agency record; remanded to defendant for reconsideration.]

Dated: August 15, 2024

Nathaniel M. Rickard and Zachary J. Walker, Picard, Kentz & Rowe, LLP, Washington, D.C., for the Ad Hoc Shrimp Trade Action Committee.

Roger B. Schagrin and Nicholas J. Birch, Schagrin Associates, Washington D.C., for the American Shrimp Processors Association.

<u>Kara M. Westercamp</u>, Trial Attorney, Commercial Litigation Branch, Civil Division, U.S. Department of Justice, Washington,

D.C., for the defendant United States. With her on the brief Brian M. Boynton, Principal Deputy Assistant Attorney General, Patricia M. McCarthy, Director, and Reginald T. Blades. Jr., Assistant Director. Of counsel Ruslan Klafehn, Office of the Chief Counsel for Enforcement and Compliance, U.S. Department of Commerce, Washington, D.C.

Robert G. Gosselink, Aqmar Rahman, and Sezi Erdin, Trade Pacific PLLC, Washington, D.C., for Megaa Moda Private Limited.

AQUILINO, Senior Judge: Two challenges to Certain Frozen Warmwater Shrimp From India: Final Results of Antidumping Duty Administrative Review; 2021-2022, 88 Fed.Reg. 60431 (Dep't Commerce Sept. 1, 2023) ("Final Results"), P.R. 205, are addressed in this consolidated action, covering the 17th administrative review period February 1, 2021, through January 31, 2022 ("POR"). An issues and decision memorandum ("IDM"), P.R. 202, and a proprietary decision memorandum ("Proprietary Decision Memo"), P.R. 204, C.R. 130, accompany the Final Results. Ad Hoc Shrimp Trade Action Committee ("AHSTAC"), with the support of American Shrimp Processors Association ("ASPA"), contends the International Administration, U.S. Department of Commerce ("ITA"), improperly included certain sales in its determination of the normal value of respondent Megaa Moda Private Limited ("Megaa Moda") that were allegedly not made for consumption in the home market during the administrative review of the antidumping-duty order. See Complaint, Court No. 23-00202, ECF No. 6.

In a second action, Megaa Moda contests ITA's refusal to offset its financial expenses with its short term capital interest received. See Complaint, Court No. 23-00205, ECF No. 5.

For reasons that follow, the Final Results will be remanded in part.

Ι

Defendant's concise statement of facts relates much of the following. In April 2022, ITA initiated administrative review of 261 exporters of subject merchandise, including Megaa Moda. Initiation of Antidumping and Countervailing Duty Administrative Reviews, 87 Fed.Reg. 21619 (Dep't Commerce April 12, 2022), P.R. 12. Initially, Nekkanti Sea Foods Limited ("Nekkanti") as well as other prominent exporter were selected as mandatory respondents. See Respondents Selection Mem., P.R. 34, C.R. 4. After ITA received Nekkanti's responses to its questionnaire, it also received timely submissions withdrawing all review requests for 74 exporters, including the initial mandatory respondent selections. ITA then selected Megaa Moda and another exporter as mandatory respondents. See Certain Frozen Warmwater Shrimp From India, 88 Fed.Reg. 13430 (Dep't Commerce March 3, 2023)

That other exporter is not relevant to this opinion.

("Preliminary Results"), P.R. 168), and accompanying preliminary decision memorandum ("PDM") at 2 (Dep't Commerce April 29, 2022), P.R. 159); Add'l Respondents Selection Mem., P.R. 81, C.R. 32.

On July 21, 2022, ITA issued its initial questionnaire to Megaa Moda. P.R. 82, C.R. 32. Megaa Moda's timely Section A questionnaire response reported that it had a viable home market and supported this response with a quantity and value chart showing that the volume of sales in the home market was [[ 11 of the volume of sales in the U.S. market. Megaa Moda Section A Questionnaire Resp. ("AQR") at Exhibit A.1, P.R. 115-17, C.R. 36-In its Section B and C responses, Megaa Moda provided ITA information covering comparison market sales and U.S. sales. Megaa Moda Section B&C Questionnaire Resp. ("BCQR"), P.R. 118-127, C.R. 52-58.

On December 21, 2022, AHSTAC submitted comments alleging that [[ ]] of Megaa Moda's claimed home market sales (accounting for [[ ]] kilograms of its total home market sales quantity of [[ ]] kilograms) were intended for the export market because the sales were made to [[ ]] and were aberrational compared to Megaa Moda's other home market sales. AHSTAC Comments on Megaa Moda's Resp. to Sections A, B, and C of

the Questionnaire ("AHSTAC Comments on IQR"), P.R. 134, C.R. 73. On January 13, 2023, ITA issued a supplemental questionnaire to Megaa Moda seeking, among other things, clarification of the sales to that customer and Megaa Moda's reason for reporting them as home market sales. ITA Supplemental Section A-C Questionnaire ("Supp. ABCQ") at 7, P.R. 139, C.R. 75. In response, Megaa Moda provided sample documentation for transaction "SEQU 76" that showed "the material was destined to be delivered in the domestic market" and "were packed in Unbranded [sic] pouches and cartons which under any situation may not be suitable for U.S. market." Megaa Moda Supp. ABCQR at 19, P.R. 149-50, C.R. 82-86. Megaa Moda also provided other documentation that showed the sale was made to a customer in Id.

On September 22, 2022, Megaa Moda timely responded to Section D of the Initial Questionnaire. Megaa Moda Section D Questionnaire Resp. ("DQR"), P.R. 129-31, C.R. 63-66. response, Megaa Moda provided its cost allocation for the POR and its net interest expense ("INTEX2") ratio calculation. Exhibit D-7 (cost allocation), P.R. 129-130, C.R. 63, and Exhibit

I.e., ITA's field name for net interest expense. See, e.g., Megaa Moda DQR at D-47.

D-14 (INTEX ratio calculation), P.R. 130, C.R. 64. Megaa Moda calculated its INTEX ratio by dividing its net interest expenses by its cost of the goods sold. To determine its net interest expenses, Megaa Moda offset its total interest expenses (related to both short- and long-term liabilities) by its interest income related only to short-term assets. Specifically, Megaa Moda summed its interest expenses during the POR and offset these expenses with financial income related to (1) foreign exchange gains, (2) "interest on FD with FBL", and (3) "interest subvention received". See id. at Exhibit D-12, P.R. 129, C.R. 63.

ITA thereafter issued a supplemental Section D questionnaire asking Megaa Moda to "explain the nature of the interest subvention received of [[ ]] INR." ITA Supp. Section D Questionnaire (Jan. 19, 2023) at 8 ("Supp. DQ"), P.R. 140, C.R. 76. ITA also requested Megaa Moda to "provide supporting documentation that the interest income offset is derived from interest income earned on short term assets." Id. In its (timely) response, Megaa Moda explained the interest subvention program and provided the regulations governing that program, a webpage explaining the nature of the loans underlying the interest refunds, a bank statement identifying the interest subvention income received, and screenshots from its accounting system linking the

refunded payments to the bank statement. Megaa Moda Section D Supp. Questionnaire Resp. ("SDQR") at Exhibits SD1-12 (regulations and webpage), SD1-12(a) (bank statement), and (screenshots), P.R. 154, C.R. 92.

On March 3, 2023, ITA published its Preliminary Results determining that Megaa Moda had made sales of shrimp at prices below normal value and calculated a preliminary weighted-average dumping margin of 7.92 percent. Certain Frozen Warmwater Shrimp From India, 88 Fed.Reg. at 13430. ITA determined that "the aggregate volume of [Megaa Moda's] home market sales of the foreign like product was sufficient to permit a proper comparison with U.S. sales of the subject merchandise", PDM at 9, and it relied on all of Megaa Moda's reported home market sales in its preliminary calculation of normal value. See PDM at 10, 14.

In doing so, ITA denied Megaa Moda's requested subvention program offset as well as the "interest on FD with FBL"3 offset claim. Id. at 13. Specifically, ITA determined, with regard to the subvention program, that the interest earned did not relate to short-term investments of the company's working capital. Id.;

According to the defendant, across all of Megaa Moda's record submissions "interest on FD with FBL" was never defined.

Preliminary Results Calculations, P.R. 164, C.R. 105. With respect to the "interest on FD with FBL" offset claim, ITA determined that Megaa Moda had not provided evidence that the interest was earned on short-term investments of the company's working capital. Id.

For companies not selected for individual review, as mentioned, ITA calculated a preliminary weighted-average dumping margin of 3.76 percent. Certain Frozen Warmwater Shrimp From India, 88 Fed.Reg. at 13430.

Megaa Moda and AHSTAC timely filed administrative case and rebuttal briefs. AHSTAC Case Br., P.R. 172, C.R. 115; Megaa Moda Revised Case Br., P.R. 197. C.R. 127; AHSTAC Rebuttal Case Br., P.R. 176, C.R. 119; Megaa Moda Rebuttal Case Br., P.R. 188, C.R. 124. ASPA also timely filed a rebuttal brief. ASPA Rebuttal Br., P.R. 178, C.R. 120.

In its administrative case brief, AHSTAC argued that ITA should have excluded certain of Megaa Moda's home market sales from the calculation of normal value. AHSTAC's Case Br. at 1-17. ASPA agreed with AHSTAC on this issue. ASPA Rebuttal Br. at 1-6. AHSTAC claimed that a review of the record demonstrates that the sales in question were meant for export, not for consumption in the home market. AHSTAC Case Br. at 3-14. AHSTAC also argued that ITA should apply facts available with an adverse inference as to how to treat those sales because "Megaa Moda's willful inaccurate representations regarding the nature of these home market sales has significantly impacted this proceeding and has, in particular, prevented the Department from developing a meaningful understanding of these sales." Id. at 14. Lastly, AHSTAC argued that because "correcting" the normal value calculation with the change it asserted would have necessarily resulted in a change in the dumping margin, ITA must recalculate the rate assigned to companies not selected for individual review. See id. at 17-18.

In rebuttal, Megaa Moda argued that ITA correctly treated the sales in question as home market sales. Megaa Moda Rebuttal Case Br. at R-4--R-12. It claimed that AHSTAC completely ignored certain parts of the record that support ITA's determination that the sales in question were for consumption in the home market. See id.

In its administrative case brief, Megaa Moda argued that ITA should grant two short term interest income offsets. See Megaa Moda Revised Case Br. With respect to the interest subvention program, Megaa Moda argued that based on record information it had proven the short-term nature of income generated from the interest subvention program and therefore an offset should have been granted. Id. at 6-9. With respect to "interest on FD with FBL," Megaa Moda again argued that because the income is grouped under cash and cash equivalents in an audited financial statement, ITA should have granted an offset. Id. at 9-13.

In rebuttal, AHSTAC argued that ITA was correct to deny both requested short-term interest income offsets. AHSTAC Rebuttal Case Br. at 1-10. With respect to the interest subvention program, AHSTAC argued that the income generated by the program is not a gain on investments but is rather an export subsidy program that should be separately investigated in a countervailing duty investigation. Id. at 2-8. With respect to the "interest on FD with FBL" claim, AHSTAC argued that Megaa Moda had failed to build an adequate administrative record to support the claimed offset. Id. at 8-10. ASPA additionally argued that the interest the subvention program income generated was not a part of Megaa Moda's working capital assets. ASPA Rebuttal Br. at 7-9. It also argued that ITA was correct in finding that Megaa Moda had not met its burden to support the claimed offset of "interest on FD with FBL." Id. at 10-12.

On September 1, 2023, ITA published the Final Results, calculating a weighted average dumping margin of 7.92 percent for Megaa Moda. 88 Fed.Reg. at 60432. It continued to rely on all of Megaa Moda's reported home market sales to calculate normal value. IDM at 6-9. ITA explained that, "to determine whether a sale should be included in the home market sales data," its practice is to consider whether the "producer knew or should have known at the time of sale that the merchandise was for consumption in the home market." Id. at 8-9 (citing Certain Lined Paper Products from India: Final Results of Antidumping Duty Administrative Review and Final Determination of No Shipments; 2020-2021, 88 Fed.Reg. 21971 (Dep't Commerce April 12, 2023) ("Lined Paper from India") and accompanying issues and decision memorandum ("I&D Memo") at Comment In applying that standard, ITA claims to have assessed "documentary or physical evidence" and determined that there was no evidence on the record that Megaa Moda had knowledge at the time of the certain sales that those sales were destined for export. Id. at 9; see also Proprietary Decision Memo.4

ITA generated this document concurrently with the IDM and other disclosure documents because the arguments raised by AHSTAC and ASPA in their respective case and rebuttal briefs relied extensively on business proprietary information. See IDM at 6 n.27.

ITA also continued to deny Megaa Moda's requested subvention program offset, consistent with interest "well-established practice". IDM at 13-14. ITA explained that, based on Megaa Moda's explanation of the program, it determined that the interest subvention was generated from the refund of interest expenses from export credit, not from Megaa Moda's current assets and working capital accounts. Id.

Next, ITA continued to deny Megaa Moda's requested interest on "FD with FBL" offset claim. Id. at 14. It explained that it had specifically asked Megaa Moda to demonstrate the short-term nature of the interest income offset and found that because Megaa Moda did not provide supporting documentation for the short-term nature of the interest income offset purportedly derived from interest on "FD with FBL", Megaa Moda did not fully substantiate the interest income offset and, therefore, was not entitled to it. Id.

Finally, ITA calculated a weighted average dumping margin of 3.88 percent for companies not selected for individual review. Id. at 4; Certain Frozen Warmwater Shrimp From India, 88 Fed.Reg. at 60432.

II

Both complaints predicate jurisdiction herein on 28 U.S.C. §1581(c), which confers this Court's exclusive jurisdiction to review ITA final antidumping-duty determinations under 19 U.S.C. §§ 1516a(a)(2)(A)(i)(I) and (a)(2)(B)(iii).

By statute, such actions require judicial review for "substantial evidence on the record", 19 U.S.C. §1516a(b)(1)(B), as compiled by ITA, which means "such relevant evidence as a reasonable mind might accept as adequate to support a conclusion", in light of "the entire record, including whatever fairly detracts from the substantiality of the evidence." Atl. Sugar, Ltd. v. <u>United States</u>, 744 F.2d 1556, 1562 (Fed.Cir. 1984) (footnote omitted).

"At least once during each 12-month period" from the date an antidumping-duty order is published, ITA must review the dumping margin of imported merchandise subject to that order. 19 U.S.C. \$1675(a)(1). In this consolidated action, the margin is the amount by which the "normal value" of subject merchandise exceeds its "export price." See 19 U.S.C. §1677(35)(A)<sup>5</sup>. While "export price"

See also 19 U.S.C. §1673 ("there shall be imposed upon such merchandise an antidumping duty, in addition to any other duty (continued...)

is the agreed-upon price at which the subject merchandise is sold, U.S.C. §1677a, the statute provides three methods determining normal value. ITA's default method is the average price of the "foreign like product"6 sold for consumption in the respondent's home market. 19 U.S.C. §1677b(a)(1)(B)(i). If the home market is not viable (i.e., is less than five percent of aggregate U.S. sales), ITA may instead average the prices of the merchandise in a third country. 19 U.S.C. §1677b(a)(1)(C).

In that consideration of pricing, if questions arise over a respondent's characterization of particular sales (as either export or home market), ITA tests the extent to which the respondent "knew or should have known" that its sales are "for export" or "for consumption" in the home market, depending on the question of disposition raised. See, e.g., Allegheny Ludlum Corp. v. United States, 24 CIT 1424, 1433-34, 215 F.Supp.2d 1322, 1330-31 (2000) and cases cited. And "[w]hile the burden of creating an

<sup>(...</sup>continued) imposed, in an amount equal to the amount by which the normal value exceeds the export price (or the constructed export price) for the merchandise"); see, e.g., U.S. Steel Corp. v. United States, 621

F.3d 1351, 1353 (Fed.Cir. 2010) (citing 19 U.S.C. §1677(35)(A)).

See 19 U.S.C. §1677(16) (definition).

ITA's knowledge tests for exportation and normal value appear confusing at times. See, e.g., LG Semicon Co. v. United (continued...)

adequate record lies with [interested parties, ITA] must, nonetheless, support its decision with substantial evidence." SeAH Steel VINA Corp. v. United States, 950 F.3d 833, 847 (Fed.Cir. 2020), citing QVD Food Co. v. United States, 658 F.3d 1318, 1324 (Fed.Cir. 2011). That is, "[t]o the extent that [ITA] finds relevant information missing from the record, it is incumbent on [ITA] to solicit that information from the party in possession of the information". Nucor Corp. v. United States, 47 CIT \_\_\_\_, \_\_\_\_, 653 F.Supp.3d 1295, 1310 (2023), citing Ta Chen Stainless Steel Pipe, Inc. v. United States, 298 F.3d 1330, 1336 (Fed.Cir. 2002).

As for respondents not selected for individual review, ITA generally looks to the statutory "all others" rate in investigations for guidance. See 19 U.S.C. §1673d(c)(5)(A); see,

<sup>&</sup>lt;sup>7</sup> (...continued)

States, 23 CIT 1074 (1999) (relying on legislative history to support finding that the respondent "knew or should have known" that merchandise it sold was destined for the United States); compare INA Walzlager Schaeffler KG, 21 CIT 110, 123-24, 957 F.Supp. at 263-64 (2020) (in implementing 19 U.S.C. §1677b(a), ITA examines sales within the home market database for the producer's knowledge of whether it "knew or should have known that the merchandise was . . . for home consumption based upon the particular facts and circumstances of the case") with Coalition of American Flange Producers v. United States, 44 CIT , , 448 F.Supp.3d 1340, 1354 (2020) (in implementing 19 U.S.C. §1677b(a), "a producer need not know the final destination of merchandise sold so long as the producer has actual or constructive knowledge it will be exported outside the home market").

e.g., Albemarle Corp. v. United States, 821 F.3d 1345, 1352 (Fed.Cir. 2016) ("the statutory framework contemplates that [ITA] will employ the same methods for calculating a separate rate in periodic administrative reviews as it. does in initial investigations"). Based thereon, ITA generally assigns nonselected respondents the weighted average of the dumping margins determined for individually-examined companies, excluding any zero and de minimis margins and margins determined entirely on the basis of facts available. See 19 U.S.C. §1677e.

### III

AHSTAC's complaint claims that ITA improperly included sales not made "for consumption" in Megaa Moda's home market of India when determining "normal value" sales. Complaint, Court No. 23-00202, ¶¶ 15-19. If substantiated, the claim would impact both Megaa Moda's margin and the margin assigned to the non-selected companies subject to the review. See id. ¶¶ 20-22.

Α

Megaa Moda's Section A response stated that its home market sales were usable as a basis for normal value because the volume of those sales during the POR was more than five percent of the volume of its sales to the United States.8 Megaa Moda AQR at A-3. Megaa Moda included a table reporting the quantity and value of its sales in the home market and the United States. Exhibit A.1. This information indicated that Megaa Moda sold ]] kilograms in the home market compared to [[ ]] kilograms to the United States market and was the basis for Megaa Moda's claim that its home market shipments were [[ ]] percent of its shipments to the United States by volume, or [[

]]<sup>9</sup>. See id.

ITA generally considers sales in the home market to be an appropriate basis for determining normal value "if the Secretary is satisfied that sales of the foreign like product . . . are of sufficient quantity." 19 C.F.R. §351.404(b)(1). "'Sufficient quantity' normally means that the aggregate quantity (or, if quantity is not appropriate, value) of the foreign like product sold by an exporter or producer in a country is 5 percent or more of the aggregate quantity (or value) of its sales of the subject merchandise to the United States." Id., §351.404(b)(2).

Megaa Moda's Section B response further informed as to its home market shipments. See Megaa Moda BCQR. In that response, Megaa Moda assigned each home market sales record a unique sequential number (i.e., "sequence number" or "SEQH"). See id. at B-10--B-11, P.R. 118, C.R. 52. For each sales observation, Megaa Moda reported transaction specific information, including the sale invoice number, type of shrimp product sold (including packaging), customer name, and place of delivery. See, e.g., id. at Exhibit B.1 (sample printout of Megaa Moda's home market sales database).

AHSTAC took issue with Megaa Moda's initial questionnaire response, specifically as to certain comparison market sales that Megaa Moda reported as having been made "for consumption" in its home market. See AHSTAC Comments on IQR at 9-13. In its comments, AHSTAC noted that [[ ]] home market sales observations reported by Megaa Moda accounted for [[ ]] of the respondent's home market sales by quantity and that the [[ ]] sales observations correspond to [[ ]] that were each made to ]]

]]. Id. at 9.

Prior to [[

]]. Given that [[

]], AHSTAC's comments therefor asked ITA to further inquire whether Megaa Moda knew or should have known that its sales to [[ ]] were not sold for consumption in the home market.

highlighted the fact that the [[

]] reported by

AHSTAC's comments on Megaa Moda's home market sales further described the various ways in which Megaa Moda's sales to ]] were apparently aberrational compared to the other 11 home market sales reported by the company. See AHSTAC Comments on IQR at 9-10. For example, the [[ ]] home market sales observations that seem to correspond to [[ ]] compared to [[ ]] home market sales observations reported by Megaa Moda. Id. at 9. AHSTAC also

]]. <u>Id</u>. at 11-12 (citations omitted).

Megaa Moda for its sales to [[ ]] corresponded to a [[

ITA's January 13, 2023 supplemental questionnaire to Megaa Moda sought additional information on the company's sales to 11 ]] and an explanation as to why it believed such sales "were for consumption in India, rather than for export to another market." Supp. ABCQ at 7. ITA specifically asked Megaa Moda the following:

The vast majority of your home market sales were to 11 ]]. Provide a detailed explanation of why you believe your sales of shrimp to [[ ]] were for consumption in India, rather than for export to another market.

## Id. In response, Megaa Moda stated that it

is submitting sample documentation for SEQU 76 pertaining to sales made to [[ ]] as Exhibit S1-8. purchase order (Page-1) it can be seen that the destination of the sale is [[ ]]. From the copy of Tax Invoice (Page-2) it can be seen that the place of delivery is [[

From e-way bill it can ]]. also be the place of delivery seen that ] ] ]]. Thus, from all the three documentation it can be seen that the material was destined to be delivered in the domestic market. Further the order was Ex-works [sic] and the material was picked by the customer. As the material was delivered in India and was also destined in India, Megaa classified the same as domestic sales. Megaa has no indication, knowledge or documentation to suggest that the material was destined to be consumed in export Moreover, the goods were packed in Unbranded [sic] pouches and cartons which under any situation may not be suitable for U.S. market. So we can safely say that goods were sold domestically in India.

Megaa Moda Supp. ABCQR at 13-14. Megaa Moda also provided documentation that included customer correspondence, a tax invoice, an e-way bill, accounting records showing the recording of the sale, and payment documentation. Id. The information confirmed that Megaa Moda made the sale to [[ ]], a customer in India (<u>i</u>.<u>e</u>., in [[ ]]), with ex-works delivery terms.

Here, at this point in the narrative, AHSTAC interjects that Megaa Moda's response to ITA did not address the differences AHSTAC highlighted between Megaa Moda's sales to [[

was reasonable for Megaa Moda to believe that the merchandise it sold in "unbranded pouches and cartons" was consumed in the home market. See Megaa Moda Supp. ABCQR. AHSTAC also points out that Megaa Moda did not acknowledge that the sales documentation submitted as part of its supplemental response showed that

- ]]. <u>Compare id</u>. at Exhibit S1-8, P.R. 150, C.R. 83 (tax invoice for sale to [[
  - ]]), with Megaa Moda AQR at Exhibit A.8 ([[

]]), P.R. 116, C.R. 37.

ITA's <u>Preliminary Results</u> used the complete universe of Megaa Moda's reported home market sales as the basis for normal value, <u>see</u> PDM at 9-10, and ultimately calculated a preliminary weighted-average dumping margin of 7.92 percent for Megaa Moda. 88 Fed.Reg. at 13431.

]]) (hereinafter the

AHSTAC's case brief argued inter alia that ITA's determination of the normal value of Megaa Moda's merchandise should be revised to exclude certain home market sales (i.e., [[

"contested sales") that AHSTAC contends were not made consumption in India. AHSTAC Case Br. at 3-14. submitted written argument drawing further attention to record evidence showing that Megaa Moda knew, or at the very least should have known, that the contested sales were not for consumption in the home market. ASPA Rebuttal Br. at 1-6. Agreeing with AHSTAC, ASPA argued that the contested sales could not be used to determine normal value for Megaa Moda. Id. at 6. AHSTAC's and ASPA's arguments compared and analyzed the tax invoices on the record and argued that the [[

]] demonstrated that the respondent knew or should have known that the contested sales were destined for export. AHSTAC Case Br. at 10-14; ASPA Rebuttal Br. at 4-5.

In its rebuttal brief, Megaa Moda disputed that it knew or should have known that the contested sales were not for consumption in the home market. See Megaa Moda Rebuttal Br. Megaa Moda's rebuttal focused on the fact that "the material was delivered in India" and packaged in "unbranded pouches and cartons." Id. at R-5. It also claimed that sales of "unbranded shrimp" are exempted from GST. Id. at R-9--R-11.10

ITA's Final Results rejected AHSTAC's and ASPA's arguments that Megaa Moda's sales to [[ ]] should not be considered a part of normal value. See IDM at Comments 3 & 4; see also Proprietary Decision Memo. The agency concluded "no evidence" on the record that "Megaa Moda knew or should have known that certain of its home market sales of shrimp were not sold for consumption in India." IDM at 8-9; see also id. at 9 (asserting "no evidence that Megaa Moda had knowledge at the time of sale these sales were destined for export").

ITA's analysis reasoned that this Court has held that the "trade patterns" of a company's customers do not provide an adequate basis for establishing that sales to such customers are not representative11; that the record "[s]pecifically" shows that "(1) the destination of these sales was a location in India; and

The sole support on the administrative record for Megaa Moda's claim that GSTs are only charged on "branded" shrimp and scrap is its own declarations. No citation to the governing Indian law or regulation is provided on the record of this proceeding to support that rejoinder. See Megaa Moda Rebuttal Br. at R-9--R-11.

<sup>11</sup> Id. at 9, citing Z.A. Sea Foods Pvt. Ltd. v. United <u>States</u>, 46 CIT \_\_\_\_, \_\_\_\_, 569 F.Supp.3d 1338, 1351 (2022), <u>remand</u> results sustained, 48 CIT , 606 F.Supp.3d 1335, aff'd, 2024 WL 2873428 (Fed.Cir. 2024) (not reported in Federal Reporter).

[that] (2) there was no specific packaging or labeling for these sales indicating that they were destined for export." Id. Accordingly, ITA continued to rely on all of Megaa Moda's reported home market sales as the basis for normal value. Id.

ITA thus made no change to the margin calculated for Megaa Moda in the Final Results. Accordingly, the agency continued to assign the company a weighted-average dumping margin of 7.92 percent. That rate was then used to calculate one for firms not selected for individual review.

В

ITA concluded for the Final Results that Megaa Moda neither knew nor should have known that certain of its sales to a ]] were being exported to the United States customer [[ because Megaa Moda claimed that it did not have actual knowledge, and ITA's examination of the evidence led it to finding that there was neither actual nor constructive knowledge that certain sales were being exported to the United States. See IDM at 8-9; Proprietary Decision Mem. at 3-5. ITA therefore relied on all of Megaa Moda's claimed home market sales for the calculation of normal value.

ITA thus determined that Megaa Moda met the "five percent" baseline of minimal home market sales volume necessary for determining normal value. See 19 C.F.R. §351.404(b)(1). AHSTAC targets that determination by contending the proper reading of the record is that Megaa Moda knew or should have known that the contested sales were not "for consumption" in India's domestic market but would be exported, and that those home market sales should therefore have been excluded from the calculation of normal value. Pl's Br. at 13-18. AHSTAC also argues that ITA improperly rejected documentary evidence showing that Megaa Moda must have certainly known or should have known that its sales to [[ 11 were not meant for consumption in the domestic market. Id. at 18-23. This information included the following:

- The tax invoice included with the sample sales documents that Megaa Moda provided for SEQH 76 in response to ITA's request shows that Megaa Moda [[
- ]]<sup>12</sup>, which is obviously unlike Megaa Moda's other domestic market sales<sup>13</sup>, and rather like sales documents relating to Megaa Moda's sales to purchasers in the United States showing that [[

See Megaa Moda Supp. ABCQR at Exhibit S1-8.

See, e.g., id. at Exhibits S1-6 (tax invoice showing the ]]) and S1-7 (tax invoice showing the ] ] ]]); Megaa Moda BCQR at Exhibit B.5.b (tax 11 invoice showing the [[ ]]).

1114.

• The contested sales were made to a particular customer that ITA acknowledged was an exporter15, while home market sales to all other home market customers [[

]]; in other words, despite Megaa Moda's contention that sales of "unbranded shrimp" are exempted from GSTs<sup>16</sup>, the very fact that [[

]] indicates that these taxes are collected based on where the shrimp is to be consumed, with "unbranded shrimp" treated as if it were to be consumed elsewhere, outside of India.

• In addition, the [[

11.

For example, Megaa Moda invoice number MMPL/2122/ISL044 identifies the United States as the "country of final destination" and includes a note stating "Supply Meant for Export Under Bond or Letter of Undertaking without Payment of Integrated Tax (IGST)". See, e.g., id. at Exhibit C.6.b, P.R. 120, C.R. 54. The related packing list includes the same "supply meant for export" language exempting Megaa Moda from payment of domestic consumption taxes. In addition to the language expressly stating that payment of IGST is not required for export sales, the commercial invoice itself [[ ]]. Id.; see also Section A Response at Exhibit A.7 (sample U.S. market sales documents with invoice language stating "Supply Meant for Export Under Bond or Letter of Undertaking without Payment of Integrated Tax (IGST)"), P.R. 115, C.R. 36. Thus, according to AHSTAC, invoices prepared by Megaa Moda in the ordinary course of business and on the record of this matter show that the company [[

<sup>]].</sup> The tax invoice associated with SEQH 76 ( $\underline{i}.\underline{e}.$ , [[ ]]) is unique from other tax invoices relating to home market sales on the record herein because it [[

IDM at 9.

<sup>&</sup>lt;sup>16</sup> See Megaa Moda Rebuttal Br. at R-3.

the very least indicates that Megaa Moda must have been clearly aware that its sales to [[ ]] were unlike the [[ ]] of the company's sales to other customers in the home market.
• The contested sales were the [[ ]] sales of product sold in [[ ]] in the home market, whereas [[ ]] home market sales reported by Megaa Moda were of [[
]], so the [[ ]] of Megaa Moda's sales to [[ ]] was entirely dissimilar to any other home market sale.
• Noteworthy also is that the contested sales were the only sales of [[
]] to customers in the United States $^{18}$ , similar to the [[
]] not only in terms of volume but consisting of [[
]], the inference from these circumstances should be obvious.
• AHSTAC further contended that the documentation for one of the contested sales shows that it was [[
]], which therefore provided Megaa Moda with knowledge that its customer was [[
]]. AHSTAC here argues there is no rational explanation on the record for why it would be reasonable to believe that sales made to a [[

See Home Market Sales Database ([[ ]] field).

See U.S. Market Sales Database ([[ ]] field).

]] were for consumption in the home market.

AHSTAC 56.2 Br. at 14-18.

volume sold to [[

Here summarizing defendant's main position:

<ul> <li>The re</li> </ul>	cord e	eviden	ce de	monst	rated	that	[[		]]
were not	: appli	cable	to do	omest:	ic sal	es of	unbran	ded shi	rimp
such tha	at impu	iting l	cnowl	edge	to Meg	aa Moo	da that	its sa	ales
were mea	ant for	r expo	rt to	the	U.S. v	vould	be unre	easonal	ole.
		_							
• Becaus	se [[								
							]],	the :	fact
that [[		]] w	as ai	n exp	orter	was n	ot suf	ficient	t to
impute	knowle	edge	to M	legaa	Moda	that	its	sales	to
[[	]] ,	were m	eant	for e	export	to t	he U.S	•	
					_				
• Given	]]							]],	the

• Given that Megaa Moda made sales to the U.S. of both [[ ]] and [[ shrimp, imputing knowledge to Megaa Moda that its [[ ]] were meant for export to the U.S. would be unreasonable.

that it would be improper to impute knowledge to Megaa Moda that its sales were meant for export to the U.S.

]] was not aberrational such

- Imputing knowledge to Megaa Moda based on its U.S. sales of [[ ]] shrimp would be unreasonable.
- The use of a [[ ]] with the word ]]" was insufficient to impute knowledge to Megaa Moda that its sales were meant for export to the U.S. when the facilitated sales were made to an Indian company at an Indian address.

Def's Resp. at 14-25.

### Megaa Moda also contends:

- It had no reason to believe that any of its domestic sales would not be consumed in India; AHSTAC has not identified sufficient evidence that would have allowed ITA to substantiate the allegation that Megaa Moda knew or should have known that that was not the case.
- It recorded the contested sales as domestic sales in its normal books and records.
- Under long-standing ITA practice, merchandise sold to a market, even if ultimately destined for export, is "consumed" in the market if it is used there to produce non-subject merchandise prior to exportation. 19

Megaa Moda Resp. at 9-16.

C

Considering the parties' points as a whole, the court concludes that remand of the matter is necessary. The main question here is whether substantial evidence supports ITA's determination on whether Megaa Moda knew or should have known the final disposition of the contested sales at the time they were

<sup>19</sup> Megaa Moda Resp. at 9, referencing inter alia Final Determination of Sales at Less Than Fair Value: Certain Hot-Rolled Carbon Steel Flat Products, Certain Corrosion Resistant Carbon Steel Flat Products, and Certain Cut-to-Length Carbon Steel Plate From Korea, 58 Fed.Reg. 37176, 37182 (Dep't Commerce July 9, 1993), and Final Determination of Sales at less Than Fair Value: Dynamic Random Access Memory Semiconductors of One Megabit and Above From the Republic of Korea, 58 Fed.Reg. 15467, 15473 (Dep't Commerce March 23, 1993) ("where a product within the scope of an investigation has been transformed into a product outside that scope before exportation, we consider that product to have been 'consumed' within the country").

transacted, i.e, in accordance with ITA's knowledge test. If the record supported a conclusion on the final destination of the contested sales, either "for consumption" or "for export," that determination would go far towards settling this matter. However, evidence that would definitively resolve that issue is missing from the record. Therefore, the question of what Megaa Moda knew or should have known with respect to whether the contested sales were "for consumption" or "for export" cannot be concluded.

ITA accepted Megaa Moda's certification of the contested sales, but, when it applied its knowledge test(s), it did not explicitly apply 19 U.S.C. §1677e (determination on the basis of facts available), it implicitly determined that the contested sales were indeed "for consumption" in India. It is an open question whether proper application of that \$1677e would have yielded a satisfactory answer; AHSTAC, at any rate, persuades that ITA's assumption is not based on or amounts to substantial evidence, and the matter must therefore be remanded to ITA for further proceedings consistent with this opinion, which may include reopening the administrative record for additional fact finding.

ITA explains in its IDM that its "general practice in conducting the 'knowledge test' is to consider documentary or physical evidence that the producer knew or should have known at the time of sale that the merchandise was for consumption in the home market[,] because this type of evidence is more probative, reliable, and verifiable than unsubstantiated statements declarations." IDM at 8-9, citing Lined Paper from India, 88 Fed.Reg. 21971, and accompanying I&D Memo at Comment 1. To ITA, the record shows that Megaa Moda sold shrimp in the home market to a domestic customer that is also an exporter, "but nothing indicates that Megaa Moda's sales to this customer were not for consumption in India." Id. at 9.

The latter statement does not fully address AHSTAC's arguments with respect to ITA's "knowledge test". Moreover, it is inaccurate to state that there is "nothing to indicate[ ] that Megaa Moda's sales to this customer were not for consumption in India." AHSTAC's recounting, taken as a whole, of the documentary record, provides sufficient circumstantial indication that it would be unreasonable to conclude, without more, that the contested sales were "for consumption" in India. On that basis, it is likewise questionable whether Megaa Moda's position that it neither knew nor should have known that the contested sales were or might have been destined for export was reasonable, notwithstanding its normal accounting of the contested sales in its books and records.

First off, the IDM points out (at page 9) that this Court "has held that the trade patterns of a company's customers do not provide an adequate basis for establishing that sales to such customers are not representative", see Z.A. Foods Private Limited v. United States, 46 CIT \_\_\_\_, 569 F.Supp.3d 1338 (2022) ("ZASF I"), which is not this case, as it would be unreasonable to entirely disregard Megaa Moda's certain knowledge of the business of the particular customer of the contested sales, a larger competitor whose operations overwhelmingly consist of shrimp exportation.

Along that line, ITA implies that because [[

]], that statement necessarily means that the contested sales were not exported -- and yet, at the same time, ITA's Proprietary Memo for the IDM separately acknowledged AHSTAC's assertion that [[

> ]]. See

Proprietary Decision Memo at 2. ITA's discussion does not provide a rational resolution of this apparently contradictory information of record.

ITA also states that it found [[

]] "not to be significant" because a [[

]]. <u>Id</u>. at 4 (emphasis added). The logical inference ITA would have the reader draw here is that ] ] ]] was still of greater significance than Megaa Moda's.

The record is sparse in this regard, but what data there are do not support this inference. Megaa Moda reported total home market sales amounting to USD [[

]]. Megaa Moda AQR at Exhibit A.1. It is also clear that the contested sales account for the "vast majority" ([[ ]]) of Megaa Moda's home market sales during the POR. By contrast, [[

]]

Assuming the average INR to USD conversion rate20 for 2021 was ] ] ]], respectively. This implies that, if the entirety of 11 ]]'s domestic market sales for [[ ]] had consisted of the contested sales, then the contested sales would have been sold at a loss in excess of 90% as compared with the price paid to Megaa Moda. The contested sales fell into the [[ ]]<sup>21</sup>, but, as mentioned, [[

## ]]. <u>See id</u>.

Nonetheless, Megaa Moda and ITA claim that [[ ]]′s production of breaded shrimp "might" account for the contested sales. If that is the case, it is not discernible from the record. The claim is thus speculative, which is not substantial evidence.

See, e.g., https://www.exchange-rates.org/exchange-ratehistory/inr-usd-2021 (last visited this date).

<sup>21</sup> See Megaa Moda SQR at Exhibit S1-8 (complete sales documentation for sample sale SEQH 76); see also AHSTAC Comments on IQR at 9 ([[

<sup>]]).</sup> 

As mentioned, ITA relies on ZASF I in its IDM to dispose of AHSTAC's main arguments. That case presented the question of whether the relevant statutes permitted ITA to employ "constructed value" as the basis for normal value when ITA rejects Vietnam, a "third-country nonmarket economy"22, as the embodiment "representative" sales values for purposes of 19 U.S.C. §1677b(a)(1)(B)(ii)(I). In AHSTAC's rebuttal to ZASF's claim of Vietnam as a viable alternative to ZASF's non-viable Indian home market sales, AHSTAC noted that "the overwhelming majority" of ZASF's shipments to Vietnam were to shrimp exporters who were subject to the antidumping duty order on certain frozen warmwater shrimp from Vietnam ("Order") and that the majority of ZASF's shipments were to three companies that are part of a "Group" in Vietnam. AHSTAC explained that the Group had been subject to the Order, and, in the course of that Group's participation in the investigation, it had reported that it had used imported shrimp as a raw material input in its exports to the United States. In light thereof, AHSTAC thus argued to ITA that it was likely that ZASF's shrimp shipments to Vietnam are sold or resold through Vietnam and

<sup>22</sup> ITA recently confirmed Vietnam's status as a non-market See Raw Honey From the Socialist Republic of Vietnam: Final Results of Antidumping Duty Changed Circumstances Review, 89 Fed.Reg. 64411 (Aug. 7, 2024).

shipped to the United States and that the proceeding was thus owed a "more fulsome [sic] and comprehensive explanation" of why ZASF believed that its submitted export documentation was sufficient to prove the "ultimate market" for its shrimp and why ZASF claimed to be "unaware" of any resale or re-shipment of its shrimp from Vietnam to the United States. ZASF I, 46 CIT at , 569 F.Supp.3d at 1345.

Before ITA reached its final results in that case, U.S. Customs and Border Protection ("CBP") undertook an Enforce and Protect Act ("EAPA") proceeding to consider the possibility of circumvention of the antidumping duty order on shrimp from India via Vietnam transhipment. See generally 19 U.S.C. §1517. CBP determined that the Group "purchased Indian-origin shrimp for processing and supplemented orders to the United States with Indian-origin shrimp", and that, because Indian origin shrimp are subject to AD duties while Vietnamese-origin shrimp are not, the Group thus "has sufficient reason to disguise the true country of origin of its shrimp or to comingle [sic] Indian-origin shrimp with Vietnamese-origin shrimp and claim only Vietnam as the country of origin":

Although CBP acknowledged that the . . . Group claims to maintain a "tracing system [which] ensures that imported shrimp never loses its identity as such," it also noted

the . . . Group's "inability to trace specific imports of Indian-origin shrimp through the production facility to specific sales," as well as its inadvertent one-time export of "commingled Indian-origin and Vietnamese-origin shrimp into the customs territory of the United States." Ultimately, because specific orders of imported shrimp could not be traced to specific orders of exported shrimp, CBP concluded that the . . . Group had failed to cooperate to the best of its abilities with the EAPA investigation, and applied adverse inferences to reach a finding of evasion.

<u>ZASF I</u>, 46 CIT at \_\_\_\_, 569 F.Supp.3d at 1345-46 (citations omitted). In the end, ITA agreed with AHSTAC that questions remained unanswered, resulting in its rejection of ZASF's claim that its Vietnamese sales were "representative". See id., 46 CIT at , 569 F.Supp.3d at 1346.

However, ZASF challenged that rejection, and it prevailed upon this Court's conclusion that "[n]either [ITA]'s initial assessment of the record evidence nor its subsequent analysis of CBP's EAPA determination of evasion by ZASF's primary Vietnamese purchaser provide a rational basis for its conclusion that ZASF's Vietnamese sales were unrepresentative and thus unsuitable as a third country benchmark." Id., 46 CIT at , 569 F.Supp.3d at 1353.

Here, ITA relies on ZASF I to deny AHSTAC's claim regarding the contested sales. See IDM at 9 ("The CIT has held that the trade patterns of a company's customers do not provide an adequate basis for establishing that sales to such customers are not representative") & n.9. That interpretation, as applied in this instance, is unduly restrictive.

The facts of ZASF I, seemingly complex, essentially reduce to a lack of substantial evidence to support the conclusions ITA drew in determining that ZASF's third country sales to Vietnam were unrepresentative23 and thus justified resort to constructed value in the calculation of normal value. ZASF I, 46 CIT at , 569 F.Supp.3d at 1353. In a nutshell: the Court deemed the claim AHSTAC raised in that case too tenuous for ITA to have pursued. But, the main point for purposes of the matter at bar is that ZASF I reiterated that ITA looks to whether a producer "knew or should have known that the merchandise was . . . for home consumption" in determining the universe of sales that should be included in the home market database. Id., 46 CIT at , 569 F.Supp.3d at 1352 (citation omitted). And, if the record contradicts imputing knowledge that merchandise was for home consumption, obviously ITA

<sup>&</sup>lt;sup>23</sup> See 19 U.S.C. \$1677b(a)(1)(B)(ii)(I).

may not suppose that the merchandise was in fact sold for home consumption.24

Be that as it may, regardless of the outcome of ZASF I, its facts regarding "trade practices" do not readily extrapolate to curtail ITA's consideration of other independent facts in other instances that may bear on ITA's knowledge test, such as those at bar.25 The general rule remains that ITA must diligently examine the circumstances surrounding a transaction, when questions arise, in order to determine whether the respondent knew or should have known that the sale is for consumption in the exporting country and can be used to determine normal value. See INA Walzlager Schaeffler KG v. United States, 21 CIT 110, 122-25, 957 F.Supp. 251, 263-64 (1997) ("INA Walzlager"); Yue Pak, Ltd. v. United States ITA, 20 CIT 495, 498 (1996), aff'd, 111 F.3d 142 (Fed.Cir. 1997); Stupp Corp. v. United States, 43 CIT , , 359 F.Supp.3d 1293, 1310 (2019) (citations omitted), aff'd in part, vacated in part, remanded on other grounds, 5 F.4th 1341 (Fed.Cir. 2021).

It is well-settled that mere speculation does not amount to substantial evidence. <u>See</u>, <u>e</u>.g., <u>Lucent Techs.</u>, <u>Inc. v</u>. Gateway, Inc., 580 F.3d 1301, 1327 (Fed.Cir. 2009).

<sup>&</sup>lt;sup>25</sup> For example, ITA implies that the case tied its hands because it limited its ability to consider "trade practices" in assessing a petitioner's questioning of particular transactions.

All in all, considering the matter at bar, the way in which ITA probed whether Megaa Moda knew or should have known whether the contested sales were "for consumption" in India (or "for export", for that matter) leaves a record inconclusive as to whether the contested sales are properly considered part of normal value, for the following reasons:

- The unusual nature of the contested sales as compared with Megaa Moda's other home market sales merited greater scrutiny of them in their own right, regardless of the concerns AHSTAC raised with respect towards them.
- ITA's mere reliance on the fact that the "destination" of the contested sales "was a location in India" ignores the points AHSTAC made with respect to that location; namely, the fact that it corresponds to a location where ] ]
- ]]. See AHSTAC Comments on IQR at 11-12. In INA Walzlager, this Court held that ITA reasonably excluded sales from the respondent's home market database even in the absence of evidence showing that the respondent knew the "actual destination of the merchandise." INA Walzlager, 21 CIT at 124-25, 957 F.Supp. at 264-65.
- Contrary to defendant's claim that [[ ]] "was not a unique characteristic," Def's Resp. at 17, the ] ] ]] of the contested sales were unique and ] ] ]] home market sale made during the 12-month period of review. The available evidence in this regard therefore does not suggest a rational "likelihood" that the [[ contested sales were "for consumption" in the Indian market, particularly when compared against Megaa Moda's other domestic market sales and when comparing Megaa Moda's total domestic sales with the information indicated on the record for [[

- Megaa Moda's commercial invoices reflect the fact that 11
  - ]]. See Megaa Moda BCQR at Exhibit C.6.b ([[
- ]]), P.R. 120, C.R. 54. AHSTAC argues that the fact that Megaa Moda did not ]] on the contested sales refutes Megaa Moda's claim that their commercial documents fail to provide any reason for Megaa Moda to know that these sales would not be consumed in India. AHSTAC Reply at 12, referencing Megaa Moda 56.2 Br. at 10.
- · However, the court notes that the opposite could be true as well (i.e., that Megaa Moda could be correct regarding unbranded products as being exempt from 11). Still, ITA cites to no factual information on the record that supports Megaa Moda's claim that [[ apply only to certain types of shrimp product and are inapplicable to the unbranded shrimp sold 11,26 as there is no document of record to answer that question, only Megaa Moda's uncorroborated statement. Cf. Lined Paper from India, supra, I&D Memo at Comment 1 (ITA's "general practice in conducting the 'knowledge test' is to consider documentary or physical evidence that the producer knew or should have known at the time of sale, because this type of evidence is more probative, reliable and verifiable than unsubstantiated statements or declarations").
- In addition, AHSTAC argues that "the fact that the shrimp sold to [[ ]] was unbranded, coupled with the fact that [[
- ]], refutes ITA's claim that there was 'no sales were not that Megaa Moda's consumption in India." AHSTAC Reply at 12. AHSTAC claims that unbranded shrimp cannot be sold "for

Instead, the defendant simply accepts the assertion that Megaa Moda, for the first time, made in its rebuttal brief that "unbranded shrimp in India is exempted . . . by law" from [[ See Megaa Moda Rebuttal Brief at R-3, P.R. 188, C.R. 124.

consumption" in India but "would need to undergo repackaging before being sold for consumption". There is no discussion in the IDM of whether that is the case, but it is a point that needs to be addressed on remand. 27

At this point, however, the court can neither re-weigh the evidence before ITA, see Downhole Pipe & Equip., L.P. v. United States, 776 F.3d 1369, 1376-77 (Fed.Cir. 2015), nor sustain ITA's determination on grounds other than as it articulates, see SEC v. Chenery Corp., 332 U.S. 194, 196-97 (1947) ("in dealing with a determination or judgment which an administrative agency alone is authorized to make, [a reviewing court] must judge the propriety of such action solely by the grounds invoked by the agency"). While the court can "uphold a decision of less than ideal clarity if the agency's path may reasonably be discerned," Bowman Transp. Inc. v. Arkansas-Best Freight System, 419 U.S. 281, 286 (1974), that is not the case here: "the agency must examine the relevant data and

<sup>27</sup> In passing, the court also notes that when the question as to the contested sales first arose later in the proceeding, due to the fact that [[

<sup>]],</sup> if ITA had simply asked and received an honest answer ]] as to the disposition of the contested sales -either for export or for domestic consumption -- that might have avoided this kerfuffle entirely. As mentioned, "[t]o the extent that [ITA] finds relevant information missing from the record, it is incumbent on [ITA] to solicit that information from the party in possession of the information". Nucor Corp. v. United States, 47 CIT \_\_\_\_, \_\_\_\_, 653 F.Supp.3d 1295, 1310 (2023) (citation omitted).

articulate a satisfactory explanation for its action" on its own, without any attempt by a court upon review to "make up for [any] deficiencies." Motor Vehicle Mfrs. Assn. of U.S. v. State Farm Mutual Auto. Ins. Co., 463 U.S. 29, 43 (1983).

The matter will therefore be remanded to ITA for further proceedings consistent with this opinion.

IV

In the Final Results, ITA denied Megaa Moda's requested "interest subvention program" offset. IDM at 14. Megaa Moda claims the decision was unlawful as it deprived its financial expenses of offsetting the entire amount of so-called "short term capital interest" that it received. See Complaint, Court No. 23-00205, ¶¶ 17-23. Its Rule 56.2 brief characterizes subvention not as "earned" interest but as "refunds of interest expenses that stemmed from the company's working capital." Megaa Moda 56.2 Br. at 9; see generally id. at 7-14.

A

Megaa Moda argues that ITA's decision was arbitrary and an abuse of discretion, resulting in a determination unsupported by substantial evidence and contrary to more than 30 years of ITA reliance on short-term interest offsets to calculate the proper

amount of net interest expenses. Megaa Moda contends that an assessment of the law and the administrative record in this case demonstrates that ITA's actions and conclusions in this matter cannot be sustained.

According to Megaa Moda, ITA unlawfully deviated from both 19 U.S.C. §1677b(b)(3)(B) and 19 U.S.C. §1677b(e)(2)(A).

19 U.S.C. §1677b(b)(3)(B) provides that, in calculating a respondent's cost of production for determining sales at less than the cost of production, that cost shall include "an amount for selling, general, and administrative expenses based on actual data pertaining to production and sales of the foreign like product by (emphasis added). exporter in question" 19 §1677b(e)(2)(A) provides that, when ITA resorts to constructed value, such value of the imported merchandise is to be an amount equal to the sum including "the actual amounts incurred and realized by the specific exporter or producer being examined in the investigation or review for selling, general, and administrative expenses, and for profits, in connection with the production and sale of a foreign like product, in the ordinary course of trade, for consumption in the foreign country" (emphasis added). statutes define the proper cost of production and constructed value

to include an amount for selling, general, and administrative expenses based on actual data pertaining to a respondent's production and sales of the merchandise under consideration.

ITA's interpretation of these provisions treats "net interest expenses as a component of general and administrative expenses." See Final Determination of Sales at Less Than Fair Value: Certain Softwood Lumber Products from Canada, 67 Fed.Reg. 15539 (Dep't Commerce April 2, 2002), and accompanying I&D Memo at Comment 15. The interpretation is a "long-maintained ITA practice of calculating net interest expenses that allows an offset for short-term interest income when a respondent demonstrates that the short-term income was generated from its manufacturing and selling operations." See Final Determination of Sales at Less Than Fair Value: Sweaters Wholly or in Chief Weight of Man-Made Fiber from the Republic of Korea, 55 Fed.Reg. 32659, 32667 (Dep't Commerce Aug. 10, 1990) (total interest expense reduced by portion attributed to investment activity; short-term investments related to company's current operations offset against remaining interest income) 28. Ostensibly, the practice is based on recognizing that

See, e.g., Chlorinated Isocyanurates From Spain: Notice of Final Determination of Sales at Less Than Fair Value, 70 Fed.Reg. 24506 (Dep't Commerce May 10, 2005), and accompanying I&D (continued...)

companies require a certain amount of working capital to conduct normal production activities and to meet daily payment requirements like material purchases and payroll. See, e.g., Notice of Final Determination of Sales at Less Than Fair Value: Live Swine From Canada, 70 Fed.Reg. 12181 (Dep't Commerce March 11, 2005), and accompanying I&D Memo at Comment 2.

To determine whether to allow or deny this requested offset, ITA "applied its practice" on offsetting financial expenses with short-term interest income if the record supports it. IDM at The defendant argues that ITA's practice allows interest income earned on working capital to offset expenses in the financial expenses calculation included in the cost of production. IDM at 14. ITA assumes that working capital interest income

<sup>(...</sup>continued) Memo at Comment 10 (citation omitted):

<sup>[</sup>I]t is the Department's longstanding practice to offset interest expense by short-term interest income generated from a company's working capital. In calculating a company's cost of financing, we recognize that, in order to maintain its operations and business activities, a company must maintain a working capital reserve to meet its daily cash requirements ( $\underline{e}.\underline{q}.$ , payroll, suppliers, etc.). The Department further recognizes that companies normally maintain this working capital reserve in interest-bearing accounts. The Department, therefore, allows a company to offset its financial expenses with the short-term interest income earned on these working capital accounts[.]

derives from the interest on short-term interest-bearing assets. See id., citing Certain Frozen Warmwater Shrimp from Thailand, 74 Fed.Reg. 47551 (Dep't Commerce Sept. 16, 2009) (final admin. review). Accordingly, because short-term interest-bearing assets are presumed to be in a company's current operations account and thus readily available for day-to-day cash requirements, a respondent may use the interest income earned on a short-term interest-bearing asset to offset financial expenses. Id. This practice has been repeatedly affirmed both by this Court and the Federal Circuit. See, e.g., Pakfood Pub. Co. Ltd. v. United States, 453 F.App'x 986, 989-90 (Fed.Cir. 2011) (unpublished); Pakfood Pub. Co. Ltd. v. United States, 34 CIT 1122, 1148-53, 724 F.Supp.2d 1327, 1353-58 (2010); Hyundai Elecs. Indus. Co., Ltd. v. United States, 28 CIT 517, 539-40, 342 F.Supp.2d 1141, 1161-62 (2004); Cinsa, S.A. de C.V. v. United States, 21 CIT 341, 350-51, 966 F.Supp. 1230, 1239-40 (1997); NTN Bearing Corp. of America v. United States, 19 CIT 1221, 1236-37, 905 F.Supp. 1083, 1096-97 (1995).

The burden of proof is on "the respondent to substantiate and document the nature of accounts when making a claim for an offset, and [ITA] will not allow an offset when a respondent cannot demonstrate that the interest income in question is short-term in

nature." Jiangsu Senmao Bamboo and Wood Indus. Co., Ltd. v. United <u>States</u>, 47 CIT \_\_\_\_, \_\_\_, 651 F.Supp.3d 1348, 1364 (2023).

Although Megaa Moda agrees with this description of ITA's practice, its Rule 56.2 brief contends that ITA's determination in this review is inconsistent with its well-established practice. Megaa Moda 56.2 Br. at 8-12. It maintains that ITA is mistaken to think that the interest subvention was not generated from Megaa Moda's working capital accounts, characterizing the subvention income as relating to the refund of interest expenses that have been paid on certain export-financing loans, id. at 9-10, and it spends much of its brief identifying various places in the record and asserting that the information identified demonstrates the short-term nature of the income earned from the interest subvention See, e.g., id. at 9 (website screenshot explaining program. loans); id. at 10 (regulations governing subvention program). Megaa Moda also attaches various record excerpts that ITA has already considered and relied upon in deciding to deny the interest subvention income offset in the underlying administrative decision. Id. at 11-12.

The defendant's response is that Megaa Moda's argument "fundamentally misunderstands" ITA's analysis of what constitutes short-term interest income. Def's Resp. at 28. The defendant highlights ITA's explanation in the Final Results that interest income is short-term "if generated from the company's current assets and working capital accounts."29

Megaa Moda argues that the packing credit loans were part of its working capital. See Megaa Moda 56.2 Br. at 9 ("packing credit can also be extended as working capital assistance to meet expenses such as wages, utility payments, travel, expenses, etc."). Megaa Moda argues further that the interest payments it made on those loans constituted interest expenses. Id. Finally, Megaa Moda argues that refunds it received for some of its interest payments on those loans constituted short-term interest income. Id. at 9-10.

IDM at 14. In Section D of the initial questionnaire, Megaa Moda was instructed:

In calculating net interest expense for {cost of production } and {constructed value}, include interest expense relating to both long- and short-term borrowings made by your company. Reduce the amount of interest expense incurred by any interest income earned by your company on short-term investments of its working capital. Demonstrate the short-term nature of the short-term interest.

Responding, the defendant contends that Megaa Moda's arguments fail when viewed in light of ITA's analysis. example, the packing credit loans are not generating income for Megaa Moda; they are a liability. Id. at 10 ("interest expenses paid on the short-term packing credit loans"). The defendant argues Megaa Moda is simply receiving refunds for what essentially an overpayment of the interest owed. Id. ("some of those interest expenses were refunded"). Despite Megaa Moda's statement that "it is axiomatic that such subvention necessarily also related to [Megaa Moda's] working capital and also were short-term in nature," id., its own explanation of the subvention program cuts against its erroneous notion that interest payment refunds are related to any short-term investment of its working capital, id., and supports ITA's determination to deny the subvention offset. See IDM at 13-14.

Nor does the "time limitation" for realization of export proceeds substantiate the short-term nature of the loans and interest subvention received. See Megaa Moda 56.2 Br. at 10. Even if those loans are quick to be settled, as Megaa Moda argues, the funds to pay the interest are committed; therefore, the funds cannot be used to meet the company's daily cash-flow requirements. As explained above, interest income is short term in nature only if

the underlying asset (in this case, the interest payments) is liquid enough to meet the company's daily cashflow requirements. Apex Exps. v. United States, 37 CIT 1823, 1828-29 (2013); IDM at 14. ITA "determine{d} that this interest subvention was generated from the refund of interest expenses from export credit, not from the company's current assets and working capital accounts." IDM at 14. In essence, Megaa Moda is attempting to treat borrowed money, in the form of packing loans, the same as if that money were its own, and then Megaa Moda argues that because it has overpaid its interest payments, that the loan has somehow generated money for Megaa Moda. See id.

Lastly, Megaa Moda's reliance on the several attachments appended to its brief is similarly not compelling because ITA has already examined that information and determined in the Final Results that it was unconvincing. See id. For example, attachments 1 and 2 identify and itemize Megaa Moda's interest expenses on "short-term borrowings" while Megaa Moda highlights the line item for the subvention program. Megaa Moda 56.2 Br. at 11; see also Megaa Moda's Revised Case Br. at Att. 2; Megaa Moda Supp. ABCQR at Exhibit S1-1. Attachments 3 and 4 identify and itemize Megaa Moda's total short-term borrowings while Megaa highlights the line item for the packaging credit loans.

Moda 56.2 Br. at 11; see also Megaa Moda's Revised Case Br. at Att. 4; Megaa Moda's Supp. ABCQR at Exhibit S1-1.

In any event, the only facts these attachments demonstrate is Megaa Moda's incurred short term liabilities, interest paid, and interest refunded. See Megaa Moda 56.2 Br. at In Section D of the initial questionnaire, ITA instructed respondents to "reduce the amount of interest expense incurred by any interest income earned by your company on short-term investments of its working capital." Initial Questionnaire at Those attachments do not demonstrate that the loans were invested or somehow generated interest income; they are only excerpts of record evidence that ITA has already considered in its determination to deny the interest subvention offset. IDM at 14. The refunds that Megaa Moda received may be related to the packing credit loans, but not necessarily in the manner for ITA to lawfully grant a short-term interest income offset, i.e., the refunds were not generated by Megaa Moda's assets or investments of its working capital. See id.

Finally, Megaa Moda cannot argue, given the record, that it should be entitled to a short-term interest income offset for the interest subvention program because it has not demonstrated that it has "earned" any "short-term" interest income from that program. Id. In denying the requested offset, ITA appropriately found that the interest subvention was generated from the refund of interest expenses from export credit, not from the company's current assets and working capital accounts. Id. Thus, following its well-established practice, ITA denied the offset, and this determination is supported by substantial evidence. See id.; <u>Jiangsu</u>, 46 CIT at \_\_\_\_, 651 F.Supp.3d at 1364.

В

ITA also claims it reasonably excluded Megaa Moda's claimed "interest on FD with FBL" interest income offset. ITA found that Megaa Moda did not satisfy its burden of proof to demonstrate the short-term nature of the interest income, and thus could not substantiate its request for an offset. Id.; see also Jiangsu, 46 CIT at , 651 F.Supp.3d at 1364. The defendant also notes that nowhere in Megaa Moda's reporting is "FD with FBL" even defined. See generally Megaa Moda AQR, P.R. 115-117, C.R. 36-40; Megaa Moda BCQR, P.R. 118-127, C.R. 52-58; Megaa Moda DQR, P.R. 129-31, C.R. 63-66); Megaa Moda Supp. ABCQR, P.R. 149-50, C.R. 82-86; Megaa Moda SDQR, P.R. 153-55, C.R. 90-94.

ITA determined in the Preliminary Results and continued to determine in the Final Results that Megaa Moda failed to fulfill its evidentiary burden to demonstrate the short-term nature of the income "interest on FD with FBL" because it did not provide supporting documentation after being specifically asked. See PDM at 13; IDM at 14. Megaa Moda challenges this determination and its challenge is two-fold. First, Megaa Moda claims that the administrative record "already fully supported the treatment of Megaa Moda's interest income on FD with FBL as short-term in nature." Megaa Moda 56.2 Br. at 13. Second, it argues that ITA's practice militates toward finding that the income "interest on FD with FBL" is short-term in nature. Id. at 13-14.

As ITA explained in the Final Results, it specifically asked Megaa Moda to demonstrate the short-term nature of the interest income offset. Supp. DQ at 8, P.R. 140, C.R. 76. However, Megaa Moda did not define "interest on FD with FBL" or provide supporting documentation. See Megaa Moda SDQR at SD1-21, P.R. 153, C.R. 90. Nor does Megaa Moda explain what "interest on FD with FBL" stands for in its initial brief to this court. generally Megaa Moda 56.2 Br. ITA determined that Megaa Moda did not fully substantiate the interest income offset, as ITA had requested. IDM at 14.

In addition, Megaa Moda's cite to Glycine from India does not support its claim. Megaa Moda 56.2 Br. at 14, citing Glycine from India, 84 Fed.Reg. 18487 (Dep't Commerce May 1, 2019) (final LTFV determ.), and accompanying I&D Memo at Comment 3. case, the respondent classified fixed deposits and value-added tax payments, that generated interest income, as "cash and cash equivalents," and, in doing so, the respondent fully substantiated its requested short term interest income offset. Although Megaa Moda argues that "the same situation existed, and that it was lawfully incorrect for ITA not to have adopted the same approach in this case and treat the interest income on FD with FBL as an appropriate offset to financial expenses," id., Megaa Moda glosses over that none of its submissions at the administrative stages nor the attachments to its brief define "interest on FD with FBL," let alone provide supporting documentation for it. ITA, therefore, argues that it reasonably denied Megaa Moda's requested interest income offset for "interest on FD with FBL." See IDM at 14.

In its reply brief, however, Megaa Moda appears to argue that it should have been obvious that "FD" means fixed deposit and that repeated references to "FBL" in its papers is further-obvious shorthand for the banking institution holding that deposit. Megaa Moda Reply at 9-16. That argument is belated. It is also not

obvious what the tenure of that deposit is (i.e., even if "FD" is construed as a fixed deposit, it is not obvious that such an account was a "ready" source of working capital). As the party making a claim and in possession of information needed to support the claim, Megaa Moda was responsible for demonstrating the short-term nature of the interest income offset. In this instance, ITA found that it failed to do so. See IDM at 14; see also QVD Food Co., Ltd. v. United States, 658 F.3d 1318, 1324 (Fed.Cir. 2011) (holding that parties, not ITA, have the burden of building the record); Jiangsu, 46 CIT at \_\_\_\_, 651 F.Supp.3d at 1364.

Nonetheless, because this matter is being remanded for reconsideration of AHSTAC's claim with respect to Megaa Moda's normal value, ITA retains the authority, of course, to revisit Megaa Moda's short-term interest claim of "FD with FBL" on remand, should it chose to do so. See, e.g., ABB, Inc. v. United States, 41 CIT , n.14, 273 F.Supp.3d 1186, 1199 n.14 (2017), aff'd, 920 F.3d 811 (Fed.Cir. 2019); Laclede Steel Co. v. United States, 19 CIT 1076, 1078 (1995).

V

Lastly, AHSTAC argues that because ITA allegedly "erred in determining Megaa Moda's weighted-average dumping margin, the

margin assigned to the non-selected companies under review also requires revision as this margin was determined, in part, on the margin calculated for Megaa Moda." AHSTAC Br. at 23.

Since the defendant agrees that ITA would be statutorily obligated to recalculate the rate assigned to companies not selected for individual review if it were required to calculate a new rate for Megaa Moda, 19 U.S.C. §1677b(a), see Def's Resp. at 33, this issue will be remanded as well.

VI

In accordance with the foregoing, the <u>Final Results</u> must be, and hereby are, remanded to the International Trade Administration, U.S. Department of Commerce, for further proceedings not inconsistent with this opinion.

Results of remand shall be due November 15, 2024. Upon the filing of such results, the parties shall confer and submit a proposed scheduling order for comments, if any, on them 14 days thereafter.

So ordered.

Dated: New York, New York August 15, 2024

/s/ Thomas J. Aquilino, Jr.
Senior Judge